

# Hydrogen One Capital Growth plc Q1 2024 Investor Update



Investing in clean hydrogen for a climate-positive impact

8 May 2024

#### **Disclaimer**



By attending the meeting where this presentation is made, or by reading this document, you agree to be bound by the limitations set out below.

The information set out herein may be subject to updating, completion, revision and amendment and such information may change materially. Neither HydrogenOne Capital Growth plc (the "Company"), its advisers nor any other person, representative or employee undertakes any obligation to update any of the information contained herein. No representation or warranty, express or implied, is or will be made by the Company, its advisers or any other person as to the accuracy, completeness or fairness of the information or opinions contained in this presentation and any reliance you place on them will be at your sole risk. Without prejudice to the foregoing, neither the Company, its associates, its advisers nor its representatives accept any liability whatsoever for any loss howsoever arising, directly or indirectly, from the use of this presentation or its contents or otherwise arising in connection therewith.

This document contains information from third party sources. In particular information provided by companies in which the Company (or funds controlled by the Company) invest ("Investee Companies") is included and such information has not been independently verified. The Company does not have any liability whatsoever in relation to such information.

This presentation is for information only. This presentation does not constitute an offer for sale or subscription of, or solicitation of any offer to buy or subscribe for, any securities of the Company nor should it form the basis of or be relied on in connection with any contract or commitment whatsoever. It does not constitute a recommendation regarding any securities. Past performance, including the price at which the Company's securities have been bought or sold in the past and the past yield on the Company's securities, cannot be relied on as a guide to future performance. Nothing herein should be construed as financial legal, tax, accounting, actuarial or other specialist advice.

The return target stated herein is a target only and not a profit forecast, based on estimates and assumptions that are inherently subject to significant uncertainties and contingencies. Target returns (if any) are based on the market conditions and the economic environment at the time of assessing the targeted returns. There can be no assurance that any target will be met and they should not be taken as an indication of the Company's expected future results. The Company's actual returns depend upon a number of factors, including but not limited to currency exchange rates, the Company's net income and level of ongoing charges. Accordingly, potential investors should not place any reliance on any target in deciding whether or not to invest in the Company and should decide for themselves whether or not any target NAV total return is reasonable or achievable.

Investors should note that no contractually binding obligations for the sale and purchase of any pipeline assets other than those announced by the Company have been entered into by or on behalf of the Company. There can be no assurance that any pipeline asset discussed (if any) will remain available for purchase or, if available, at what price (if a price can be agreed at all).

This presentation is not for distribution in the United States, Canada, Australia, South Africa, New Zealand or Japan or in any jurisdiction where such distribution is unlawful. The securities of the Company have not been and will not be registered under the US Securities Act of 1933, as amended, or under any securities laws of any state of the United States.

Certain statements in this presentation constitute forward-looking statements. Any statement in this presentation that is not a statement of historical fact including, without limitation, those regarding the Company's future expectations, operations, financial performance, financial condition and business is a forward-looking statement. Such forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially. These risks and uncertainties include, among other factors, changing economic, financial, business or other market conditions. These and other factors could adversely affect the outcome and financial effects of the plans and events described in this presentation. As a result you are cautioned not to place reliance on such forward-looking statements. Nothing in this presentation should be construed as a profit forecast.

This document has not been approved for the purposes of section 21 of the Financial Services and Markets Act 2000, as amended. The Company's Investment Adviser, HydrogenOne Capital LLP (FRN: 954060), is an appointed representative of Thornbridge Investment Management LLP (FRN: 713859) which is authorised and regulated by the Financial Conduct Authority.

# **Contents**



- Q1 2024 results
- Portfolio update

# Q1 2024 highlights





104p NAV per share

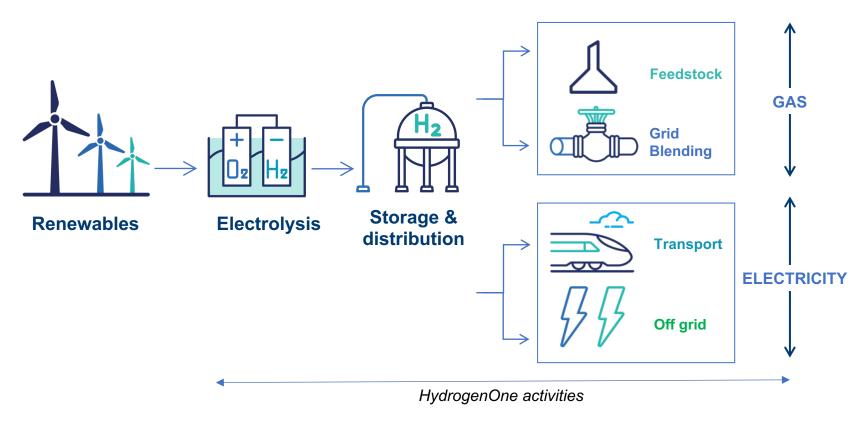
+103%
Portfolio revenue increase



- Net Asset Value ("NAV") per share of the Company 103.6 pence; increase of 0.6% from 31 December 2023, and up 3.6% since 31 March 2023
- Growth delivery from private portfolio companies, delivering an aggregate £81m in total revenue in the 12 months to 31 March 2024, an increase of 103% compared to the 12 months to 31 March 2023. Recent transactions underscore and add to the carrying values of portfolio companies, as part of a strategy of co-investing with strategic investors and global corporations
- Sunfire announced equity funding round, part of a wider funding package totalling more than €500 million
- Baker Hughes investment in Elcogen marked the close of a €140 million funding round, underpinning the construction of a new plant in Estonia, leading to a 6% increase in carrying value
- HH2E corporate consolidation adding a new green hydrogen project for HGEN, with the carrying value increasing by 32%
- Strategic investment and collaboration with HiiROC sees a global energy player using thermal plasma electrolysis, with carrying value increased by 49%
- Follow-on investments totalling £1.4m;
- Cash position of £4.1 million as at 31 March 2024, and £0.4 million of listed hydrogen companies

### How our portfolio contributes to clean hydrogen





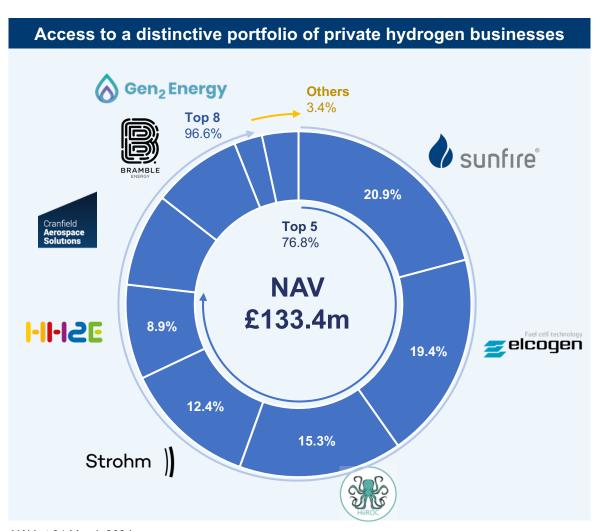




- Conversion of renewables to hydrogen
- Multiple hydrogen applications to replace fossil fuels
- 20 billion tonnes/yr GHG reduction potential

# HydrogenOne has a unique and concentrated portfolio, invested across the hydrogen value chain





#### Where we invest

- Revenue-generating equipment businesses
- Hydrogen production projects
- Co-investing with industrial strategics and institutions
- Diversified portfolio and geography
- Clear strategies to exit via IPO or trade sale

NAV at 31 March 2024

# **Q1 2024 financial highlights**



	31 Mar 2024	31 Dec 2023	% change	31 Mar 2023	% change
NAV per share	103.56p	102.99p	0.6%	100.00p	3.6%
NAV	£133.4m	£132.7m	0.6%	£128.8m	3.6%
Market Cap	£58.4m	£64.0m	(8.7)%	£60.8m	(3.9)%
Share price premium / (discount) to NAV <sup>2</sup>	(56.2)%	(51.8)%	(8.5)%	(52.8%)	(6.4)%
Portfolio valuation	£129.7m	£128.5m	0.9%	£117.4m	10.5%
Portfolio fair value gain / (loss) on cost	£21.1m	£16.9m	24.9%	£11.0m	91.8%
Cash and cash equivalents	£4.1m	£4.7m	(12.8)%	£12.5m	(67.2)%
Other net assets	£(0.4m)	£(0.6m)	33.3%	£3.8m	63.6%

- +3.6% Q1 23 Q1 24
- +0.6% Q4 23 Q1 24
- £1.4m follow-on investment in portfolio companies
- Cash and cash equivalents of £4.1m, and £0.4m of listed hydrogen companies at the end of the quarter

NAV per share 103.56p

As at 31 March 2024 (unaudited)

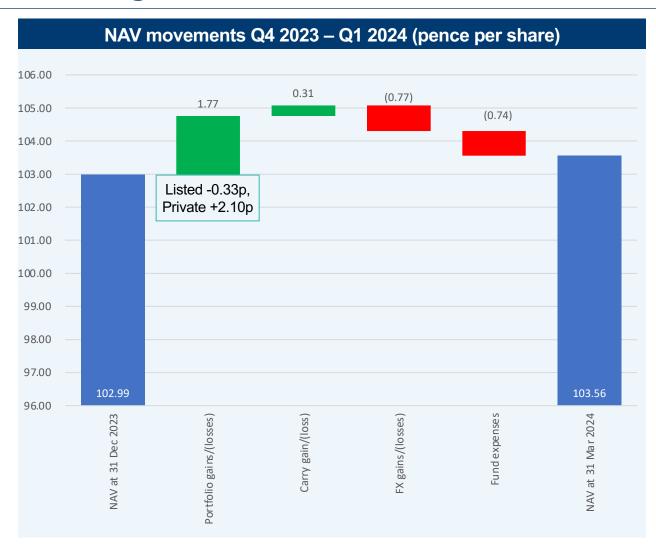
<sup>&</sup>lt;sup>1</sup>Total returns for three months to 31 March 2024

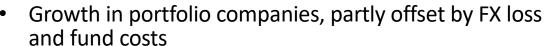
<sup>&</sup>lt;sup>2</sup>These are alternative performance measures

<sup>&</sup>lt;sup>3</sup>Total returns for twelve months to 31 March 2024

# Growing our NAV and NAV/share in Q1 2024





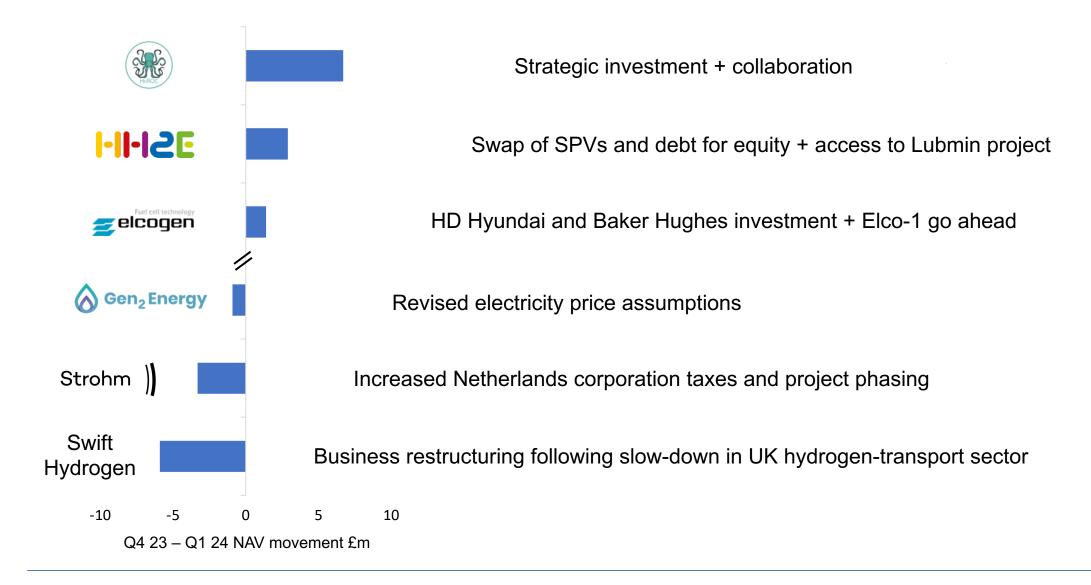




Steady progression in NAV/share

### NAV movements Q4 2023 - Q1 2024





# **Contents**

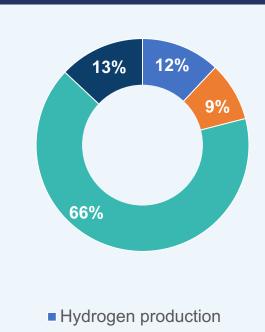


- Q1 2024 results
- Portfolio update

# Distinctive and unique hydrogen portfolio



# Portfolio segmentation by theme

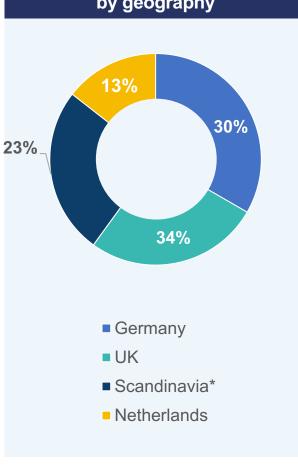


Hydrogen applications

■ Storage and distribution

Supply chain

# Portfolio segmentation by geography



\*Elcogen is now included within Scandinavia (previously included as UK)

#### Fund holdings (as of 31 March 24)

Private portfolio	NAV £m	NAV %
Sunfire GmbH	28	21%
Elcogen Plc	26	19%
HiiROC Ltd	20	15%
Strohm Holding B.V.	17	12%
*HH2E AG	12	9%
Cranfield Aerospace Solutions	12	9%
Bramble Energy Limited	11	8%
Gen2 Energy	3	3%
Swift Hydrogen (NanoSUN)	<1	<1%
Private portfolio	129	97%
Listed portfolio	<1	<1%

Total investments	129	97%
Cash and cash equivalents	4	3%
Other assets/(liabilities)	<1	<1%
Net Asset Value	133	100%

\*HH2E Thierbach and other project SPVs consolidated into HH2E TopCo

## Investing alongside blue-chip industrials and funds



#### **Invested companies**

Hydrogen production











Co-investors







Storage & distribution





















































Hydrogen applications









### Q1 2024 portfolio newsflow



#### Jan 2024

- Sunfire presents "HyDresden" initiative to the public
- Cranfield signs MoU with Loganair to have the first operational hydrogen-electric Britten-Norman Islander flying in Kirkwall by 2027
- HH2E and Gascade announce pipeline grid connection agreement for hydrogen
- Gen2 signs agreement with Norsk e-Fuel on green hydrogen supply for e-Fuel production in Mosjøen, Norway and appoints Bård Mikkelsen as chairman
- Bramble completes testing of the world's first hydrogen boat powered by printed circuit board fuel cell technology
- Elcogen completes a ground-breaking field test for an industrial scale Solid Oxide electrolyser system and is named on Cleantech Group's 2024 Global Cleantech 100

#### Feb 2024

- Sunfire installs Finland's first industrial-scale electrolysis plant
- Cranfield selected for the Hydrogen Challenge Sandbox announced by UK Civil Aviation Authority; joins Scottish sustainable aviation innovation project; and announces sale of up to 15 hydrogen propulsion conversion kits to Stratus 9
- HH2E signs cooperation agreement with Siemens Energy for the supply of high-voltage systems and power transformers
- Strohm completes an extensive hydrogen testing programme on its TCP at Tüv-Süd in Germany



#### Mar 2024

- Sunfire completes over EUR 500 million funding round and holds topping-out ceremony for its 30 MW largescale electrolyser
- Cranfield University (a major shareholder in CAeS) receives £69 million boost for hydrogen
- HH2E becomes a member of the aviation initiative aireq
- Work on Thierbach project continues to FID, expected in 2024
- Bramble Energy launches PCBFC™ Gen. 2, the lowest cost fuel cell solution on the market
- HiiROC and Centrica win Hydrogen UK Innovation award at Hydrogen UK's 2024 Awards







Strohm





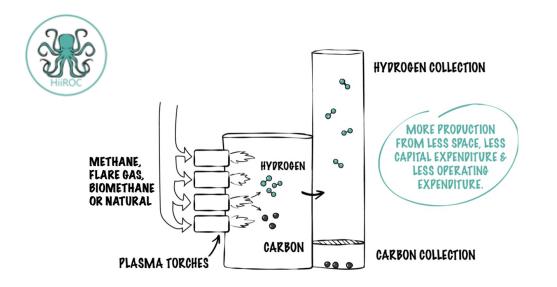




# HiiROC: Strategic investment to accelerate US expansion (15.3% HGEN NAV)



#### Thermal Plasma Electrolysis (TPE) production process



#### HiiROC TPE pilot units at Centrica Brigg site, UK



#### **Recent developments**

- Technology leader in patented TPE, which produces valuable, high-energy hydrogen and inert, solid carbon black, without creating CO<sub>2</sub> and also be used to mitigate flare and waste gases, and remove atmospheric CO<sub>2</sub> using biomethane
- Strategic investment and collaboration (2024) supports USA market for HiiROC
- Cemex Ventures investment (2023). Intent to deploy TPE at Rugby, UK cement plant and wider EMEAA operations in future

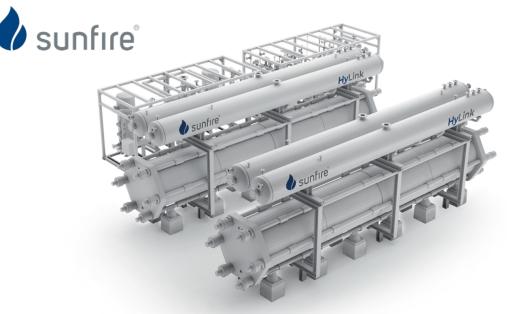
# Sunfire: €0.5 billion investment secured (20.9% HGEN NAV)



#### Sunfire: alkaline and solid oxide electrolyzers



- Industry-leading electrolyser manufacturer based in Germany and Switzerland; 500+ staff
- Revenues from a growing global customer base
- Strong product credentials with top in-house engineering and product design
- 500MW / annum electrolyser production at three sites in EU, expanding to GW scale



#### Recent developments

- Launched new alkaline electrolysis plant in Solingen, 500MW capacity
- Started construction of €30m Research and Development Centre at Dresden
- Post year end, €0.5bn investment secured: €215m from investors, including HGEN, €200m in grants and €100m from European Investment Bank

# Elcogen: €140 million funding secured (19.4% HGEN NAV)



#### Solid oxide cell and stack innovation elcogen Cell Module Stack elcoModule elcoCell elcoStack Underlying electrochemical Manages the way the inputs, Module incorporates multiple outputs, heat and pressure are technology which allows stacks into one mechanical generation of electricity and applied to the cells to optimise structure with common feedstock, hydrogen performance power couplings and product outlet for easy system integration

- Fuel cell and electrolysis: 160 customers in 30 countries
- "Elcogen Inside" business model



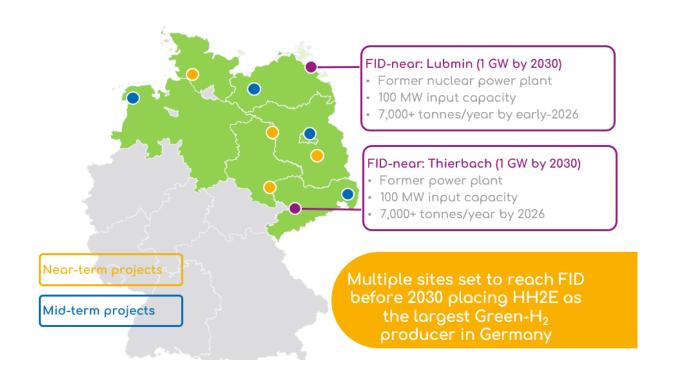
#### Recent developments

- Strategic investors HD Hyundai Group (2023) and Baker Hughes (2024)
- Site works commenced on new manufacturing facility in Tallinn, Estonia. 100MW Phase 1, increasing to 360MW
- Assessing new cell and stack manufacturing JV in South Korea

# HH2E: new corporate structure and access to Lubmin project (8.9% HGEN NAV)



#### HH2E Germany; 4GW 2030E



#### Corporate restructuring early 2024

- Simplified corporate structure to facilitate future funding rounds:
  - Previous HGEN interests in project SPVs including Thierbach swapped for HH2E 'Topco'
  - Lubmin SPV to be combined with new structure, giving HGEN direct exposure to new FID, and aligning interests with Foresight Group
  - HGEN equity share unchanged at c. 11% in larger entity in accretive transaction
  - Expected to be accretive to HGEN carrying as projects are developed

# Cranfield Aerospace: hydrogen electric flight innovator (8.7% HGEN NAV)





#### **Cranfield Aerospace**

- Innovation milestone "Miracle of Packaging"
- Stratus 9 to acquire 10 hydrogen conversion kits for B-N Islander (\$20m)
- Joined Exeter and Kirkwall airports low carbon flight consortia
- Cranfield University awarded £69m to create the Cranfield Hydrogen Integration Incubator (CH2i)

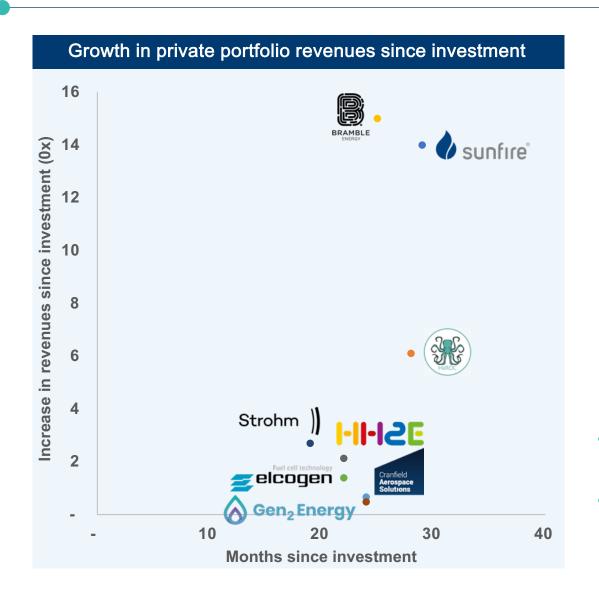


#### "Miracle of Packaging"

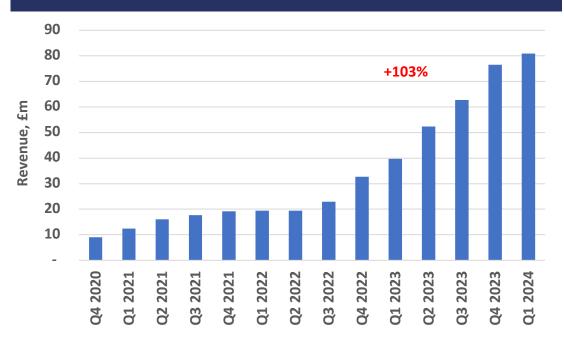
- Hydrogen fuel cell systems, electric motor and thermal management in and around a single engine nacelle
- 110% power of engine it replaces is produced by the Fuel Cell Propulsion System (no battery)

# The portfolio is revenue generating and has produced consistent growth





#### Private portfolio revenue (100% basis), £m - Trailing 12 months



- The aggregate revenue from private investments c. £81m for 12 months to 31 March 2024; increase of 103% from 12m to Q1 2022
- Robust demand especially transportation and distribution equipment, and electrolysers, as green hydrogen supply projects and transport sector off-takers expand capacity

## **Summary**



#### Identifying the best investment opportunities

**Specialist team** 

Active stewardship

Grow EBITDA and exit

>£500m pipeline



Revenuegenerating equipment suppliers

Distinctive project developers

Avoided GHG potential

10-15% target return including exits<sup>1</sup>

#### **Clear strategy to grow NAV**

(1) For an investor in HGEN at IPO, the total NAV return target is a target only and not a profit forecast. There can be no assurance that this target will be met, or that the Investment Trust's early will make any distributions or returns at all and it should not be taken as an indication of the Investment Trust's expected future results. The Investment Trust's actual returns will depend upon a number of factors, including but not limited to the size of the Investment Trust, currency exchange rates, the Investment Trust's net income and level of ongoing charges. Accordingly, potential investors should not place any reliance on this target in deciding whether or not to invest in the Investment Trust and should decide for themselves whether or not the target total NAV return is reasonable or achievable. The illustrative returns has been calculated on the basis of various assumptions and inputs. There can be no assurance that these assumptions and/or inputs will be correct or that the associated potential revenues and returns will be generated.

#### Q1 2024 highlights

- Net Asset Value ("NAV") per share of the Company 103.6 pence; increase of 0.6% from 31 December 2023, and up 3.6% since 31 March 2023
- Growth delivery from private portfolio companies, delivering an aggregate £81m total revenue LTM.
- Positive portfolio news flow from multiple private positions - Elcogen, HiiROC, HH2E, Sunfire
- Investments in the quarter totalling £1.4m
- Cash and cash equivalents of £4.1m, and £0.4m of listed hydrogen companies at the end of the quarter
- Recent transactions underscore and add to the carrying values of portfolio companies, as part of a strategy of co-investing with strategic investors and global corporations

### **Contact us**



### **HydrogenOne Capital LLP:**

Dr JJ Traynor, Managing Partner Richard Hulf, Managing Partner

4 Manchester Square London **W1U 3PD** 

www.hydrogenonecapitalgrowthplc.com/

### **Barclays Bank PLC:**

Dion Di Miceli **Stuart Muress** James Atkinson E: BarclaysInvestmentCompanies@barclays.com

E: JJ.Traynor@hydrogenonecapital.com

E: Richard.Hulf@hydrogenonecapital.com

T: +44 20 7623 2323

# **Fund holdings**



	As at 31 Mar 2024		As at 31 Dec 2023	
Private portfolio	NAV £m	NAV %	NAV £m	NAV %
Sunfire GmbH	28	21%	27	20%
Elcogen Plc	26	19%	24	18%
HiiROC Ltd	20	15%	14	10%
Strohm Holding B.V.	17	12%	20	15%
*HH2E AG	12	9%	7	5%
Cranfield Aerospace Solutions	12	9%	12	9%
Bramble Energy Limited	11	8%	11	8%
Gen2 Energy	3	3%	4	3%
Swift Hydrogen (NanoSUN)	<1	<1%	5	4%
*HH2E Thierbach Project	-	-	2	1%
Private portfolio	129	97%	127	95%
Listed portfolio	<1	<1%	2	2%
	400	070/	420	070/
Total investments	129	97%	129	97%
Cash and cash equivalents	4	3%	5	4%
Other assets/(liabilities)	<1	<1%	(1)	(1)%
Net Asset Value	133	100%	133	100%

<sup>\*</sup>HH2E project SPVs consolidated into HH2E TopCo from 31 March 2024