

# **Capital Markets Day**

## 23 February 2023



## SUSTAINABLE G ALS

Investing in clean hydrogen for a climate-positive impact

LSE: HGEN

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# Welcome

Simon Hogan Chairman

HydrogenOne Capital





# **Opening remarks**

**Richard Hulf** *Managing Partner HydrogenOne Capital* 



## **Fund overview**



## Investing in clean hydrogen for a climate-positive impact; SFDR Article 9

NAV growth

Target 10-15% NAV growth<sup>1</sup>



>\$100m deployed in low-carbon growth for avoided GHG



Investment pipeline supported by macro tailwinds

## INEOS Energy Strategic investor

Clean hydrogen is a >US\$2tn global opportunity

- Replace polluting 'grey' hydrogen feedstock in chemicals, fertilizer and refining
- Replace polluting fossil fuels in transport and power sectors

### HydrogenOne's strategy

- Specialist investor in diversified hydrogen assets world-wide
- Deploy capital in supply chains and hydrogen production
- Generate returns through IPO or trade sale of invested positions
- Invest for 'avoided GHG emissions'

(1) For an investor in HGEN at IPO, the total NAV return target is a target only and not a profit forecast. There can be no assurance that this target will be met, or that the Investment Trust will make any distributions or returns at all and it should not be taken as an indication of the Investment. Trust's expected future results. The Investment Trust's actual returns will depend upon a number of factors, including but not limited to the size of the Investment Trust, currency exchange rates, the Investment Trust's net income and level of ongoing charges. Accordingly, potential investors should not place any reliance on this target in deciding whether or not the target total NAV return is reasonable or achievable. The illustrative returns has been calculated on the basis of various assumptions and inputs. There can be no assurance that these assumptions and/or inputs will be correct or that the associated potential revenues and returns will be generated.

## Today's agenda



10:10-10:25	<b>Keynote Address –</b> Hydrogen and its Crucial Role in the Energy Transition Daniel Hanna, Global Head of Sustainable Finance for the Corporate and Investment Bank, Barclays Bank Plc
10:25-11:20	Session 1: Hydrogen Production, Storage and Distribution. Presentations, followed by Q&A
11:20-11:40	Break
11:40-12:25	Session 2: Critical Supply Chain. Presentations, followed by Q&A
12:25-13:00	Session 3: Hydrogen Applications. Presentations, followed by Q&A
13:00-13:10	Closing Remarks Dr JJ Traynor, Managing Partner, HydrogenOne Capital
13:15-14:00	Networking Lunch



# Keynote Address: Hydrogen and its Crucial Role in the Energy Transition

## **Daniel Hanna**

Global Head of Sustainable Financing for the Corporate and Investment Bank

**Barclays Bank Plc** 





# Session 1: Hydrogen Production, Storage & Distribution

Presenting companies:
HH2E AG & Thierbach Project
Gen2 Energy AS
Strohm Holding B.V.
NanoSUN Limited



# HH2E AG & Thierbach Project



Mark Page Co-founder & Chief Financial Officer



# 

Mark Page, Co-Founder and CFO

HydrogenOne Capital Markets Day, February 2023

## Germany is accelerating its Energy Transition.



Reducing dependence

**Reducing emissions** 

Secure affordable energy supply

#### **Our mission: #1 green hydrogen producer in Germany**

Experienced team, implementation mindset Secure the best sites (land, grid, RE, pipelines, water)

Alignment with regional and national policymakers

Portfolio of investment grade customers across sectors

Strong investor backing and diverse capital structure Innovative mix of mature technologies to produce baseload hydrogen

> 400 MW RED IIcompliant green hydrogen by 2025

## German hydrogen Market 2045 forecast: 13-20 million tonnes/year

(Source: Federal economics ministry long term scenario, 2021)



#### **Current Demand**

300 H2 filling stations expected by 2025 with 2 tons capacity each

Refineries switching from grey to green hydrogen

Industry early adopters



Transport 2045

~3,000 diesel trains to be replaced by hydrogen trains

> Heavy truck fleet 4 million t/year



Industry 2045

Green ammonia and green methanol 1 million t/year

Green steel industry 2 million t/year

Power sector

### **Cost-competitive HH2E business model and technology-mix**

# I-11-15E

Absorbing peaks of solar and wind power production instead of wasting electricity

As much capex for batteries as electrolysers, enabling 7000+ hours of H2 production

Superior cost position in sourcing electricity as the key variable cost driver for green H2

More reliable, efficient and environmental than shipping H2 from faraway deserts

Need: A new type of power plant

## HH2E ambition: at least 4 GW of green hydrogen production by 2030

# 

#### Project A (1 GW by 2030)

- Chemical Industry Park
- 100 MW input capacity by 2025
- 6,000 tonnes/year production of green hydrogen by 2026

#### Project B (1 GW by 2030)

- Former power plant
- 100 MW input capacity by 2025
- Green hydrogen and process steam for local customer base by 2026

HydrogenOne and Foresight investment funds committed to developing the first 5 sites



#### HH2E Lubmin (1 GW bis 2030)

- Former nuclear power plant
- 100 MW input capacity by 2025
- 6,000 tonnes/year Production of green hydrogen by 2025

#### HH2E Thierbach (1 GW by 2030)

- Former power plant
- 100 MW input capacity by 2025
- 6,000 tonnes/year Production of green hydrogen by 2025

Additional sites and expansion into heat storage, electricity from 2026 onwards

### **Project Thierbach – key facts**

- Site of former coal power station demolished ca. 10 years ago. Excellent grid connections, well placed for pipeline connectivity giving access to industrial offtakers
- 100 MW input capacity by 2025, scalable to 1 GW by 2030.
- Capex ca. 250 million euros, expectation of some support from public funds currently in the detailed planning and approval stage (13m euros) which is funded by HydrogenOne, Foresight and HH2E itself
- 6,000 tonnes/year production of green hydrogen starting in Q3 2025, with a target revenue in excess of 50 million euros per annum from transport and industrial offtakers
- Discussions with network grid operators on win/win economic arrangements
- Strong political support at state and regional level
- Phase 2030: 10x the capacity, 5-6x the capex as a preliminary indication

Target Launch Q3 2025

## Change the game of energy!

# **I-II-12E**

Learn more by following us at:

www.hh2e.com linkedin.com/company/hh2e/ info@hh2e.de



# **Gen2 Energy AS**



Jonas Meyer Chief Executive Officer



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## clean *green* hydrogen

# Gen<sub>2</sub> Energy

# Introduction to Gen2 Energy

February 2023

## Gen2 Energy strategy and ambitions

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# Pure-play on green hydrogen

Strategy of developing, constructing, owning and operating zero emission green hydrogen production facilities and developing an integrated hydrogen value chain

## 

Early mover with industrial scale ambitions

Project portfolio of up to 900+ MW capacity<sup>1</sup>

Targeting first production 2025/26 and >1.0 GW capacity in production by 2030

## Geographically focused

Projects primarily in Norway, and marketing focused on local markets and key export markets in the UK and Northern Europe



# Driving the green transition



SUSTAINABLE GOALS



## Industrial scale portfolio

- Main projects
  - Nesbruket, Mosjøen, Northern Norway (100%)
  - Holandsvika, Mosjøen, Northern Norway (100%)
  - Monstad, Åfjord, Mid Norway (100%)
  - Jelsa, SW Norway (100% owned site)
- Further projects being matured
  - Mid Norway:

**Gen<sub>2</sub> Enerav** 

- Participation in Meråker Hydrogen AS (10%)
- North Jutland, Denmark:
  - Option with Hirtshals Port
- Additional project pipeline



## Mosjøen is an ideal location for green h<sub>2</sub> projects

Mosjøen projects with up to 700 MW capacity





### Low opex

- Northern Norway (NO4) is Europe's cheapest power zone, with surplus and stranded renewable energy
- Electricity is estimated to approx. 90% of production cost
- Low transmission cost
- Ample availability of fresh water

### Low capex

- Baseload power from hydro allows for using alkaline electrolysers and for high uptime
- Relatively simple civil works

## Strong support mechanisms

Norway supportive of green industry initiatives

Gen<sub>2</sub> Energy

## Advancing the Nesbruket production facility project

#### Concept illustration Nesbruket, Mosjøen<sup>1</sup>

#### Project highlights

- 120 MW power available
- Compressed hydrogen
- Aiming for FID 2023
- Production start planned for 2025/26
- Option for stage 2 expansion (75 MW)

#### Status

- Site secured (firm option agreement)
- Access to grid
- Availability of renewable energy
- Availability of fresh water
- Zoning process pending
- PPA pending
- Offtake dialogues pending
- FEED study pending



## Unique large scale opportunity at Holandsvika

#### Holandsvika site, Mosjøen

#### Project highlights

- Up to 500 MW capacity available
- Evaluation of business case for large scale plant
- Ammonia a key opportunity

#### Status

- Site secured (firm option agreement)
- Availability of renewable energy (
- Availability of fresh water
- Grid access under development
- Zoning process planning phase



## New project secured at attractive location in Mid-Norway

## Monstad site, Åfjord

#### Project highlights

- Option agreement for site announced Dec-22
- 150 MW capacity
- Evaluation of business case

#### Status

- Site secured (firm option agreement)
- Availability of renewable energy
- Availability of fresh water
- Grid access under development
- Zoning process planning phase





## Strong industrial backing, and reputable project partners





## Gen2 Energy summarized





## clean *green* hydrogen

# Gen<sub>2</sub> Energy



# **Strohm Holding B.V.**

# Strohm

Martin van Onna Chief Executive Officer



# Strohm The Future Flow of Energy 22-11-2022

WGH

Martin van Onna CEO

# Strohm's Thermoplastic Composite Pipe

The green hydrogen economy requires the right pipeline technology to be available at scale



### The drivers and challenge

- Energy transition needs to accelerate
- Offshore wind & hydrogen is a **perfect match**, creating a substantial offshore pipeline demand
- Requiring a pipeline solution that is **proven**, **reliable** and **available at scale**

## The market potential

A **2bn market opportunity** by 2040<sup>1</sup> of offshore pipeline infrastructure for hydrogen

### The solution

Strohm's **Thermoplastic Composite Pipe**, a superior and field proven pipeline technology

## Thermoplastic Composite Pipe

The most sustainable and affordable pipeline solution for offshore applications



#### No corrosion

TCP is **agnostic to fluids**. It is insensitive to Hydrogen and  $CO_2$ 



#### Proven and reliable

Proven with the largest track record in the world in offshore Oil & Gas, no maintenance, long design life

Less CO<sub>2</sub>

TCP's footprint is the smallest of all pipeline solutions, **55% lower compared to steel** 

#### Lower cost



And all these benefits come at a lower cost due to the easy of installation of TCP and the ability to use small installation vessels "Having pioneered the offshore wind industry, we know that thorough analysis and testing are required before deploying new technologies at sea."

Anders Christian Nordstrøm, Ørsted



# Building on a superior foundation

Strohm is the world's first and leading manufacturer of TCP with best in class design and manufacturing technology



Material know-how Qualified materials to ensure most cost effective solution for each application



**Digital design** Qualified predictive engineering tools, ready for digital twins



Manufacturing Proprietary, patented and fully automated process for highest quality pipelines Strohm has a strong patent and IP protection position

- Manufacturing patents
- Trade secrets:

   Qualified
  - Qualified materials, understanding of material behaviour in harsh environments,
  - ✓ qualified design methods and tools
  - ✓ Manufacturing

A proven manufacturing technology ready for scaling up



## HGEN is a major shareholder in a fast growing scale-up

A record order book, proven in conventional energy, enabling for renewable energy

- Through the conventional energy industry the full potential of TCP has been unlocked on a global scale
- Largest **backlog** in the company's history **EUR 60m**
- This year **EBITDA positive** based on secured revenues
- Pipeline of key target prospects provide targets and backups for all of planned revenue through to 2025
- Energy In Transition growing quickly with 2023 already around 25% of revenue secured on EIT, growing to 50+% in 2025







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# **NanoSUN Limited**



**Dean O'Connor** *Chief Executive Officer* 


## NanoSUN Delivering the connective tissue for the Hydrogen fuel market





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### The revolution of hydrogen

### as a fuel at scale is just starting

Hydrogen is a great clean fuel for commercial transport

- ✓ No emissions but water
- ✓ Super fast refuelling capability (minutes, rather than hours)
- ✓ Hydrogen fuel cells are now long life, reliable and cheap
- ✓ Drive train + fuel weight similar to ICE
- ✓ Rising Hydrogen CAPEX is growing capacity and lowering cost

## What's missing? An affordable hydrogen refuelling station network

- ✓ Up to now it's been sub-scale, expensive and unreliable
- Regulation, financing and construction has been clunky

This is the problem NanoSUN solves for buses, forklifts, delivery vans, HGVs and off-road construction equipment Hydrogen, as a fuel, has failed to get off the launch pad until now...

### Strong focus on Opposite ends of Value Chain

Transport, Storage & Delivery cost issues lying in wait



- Huge investment being directed at production and end use
- OEMs and producers assume that transport and local infrastructure "will be available"
- Little innovation in middle ground.
   High-cost, mature technologies are propagating

### The Hydrogen Value Chain



## Mobile Refuelling is the Connective Tissue

- H2 production is most efficient at large scale, often in remote areas.
- ✓ Fleet deployment is diffuse
  - Near to population centres
  - Early adopters with 1-10 vehicles
  - Scaling to 10s of vehicles per site. 100s rare.
- Even largest scale fleets have multiple depots so fixed infrastructure investment is a major decision.
- NanoSUN's Pioneer fleet grows with vehicle fleet. Phased, efficient use of capital.





### The World's First Mass Manufactured Mobile Refueler

- ✓ A unique dual solution, a tanker and fuel pump in one.
- A green mobile solution that is easy to transport, fulfilling distributor needs.
- Factory built and fast to deploy, 6 months from decision to implementation.
- Cost effective, less than half the cost of smallest conventional station.
- ✓ Reliable, with no rotating machinery to breakdown.



Making hydrogen available anywhere at anytime...











### Pioneer Lifecycle Assessment Good for the climate



NanoSUN we're selected to participate in the EIC-EIT Climate Race to Net-Zero– which helped us to calculate the climate impact of our products by validating our Lifecycle Assessment analysis.

Considering best and worst-case scenarios around green/blue hydrogen and utilisation rates of a Pioneer, the lifecycle assessment, checked & approved (in Q3, 2022) by EIC-EIT, demonstrates that:









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## Session 1: Q&A

**Participants** 

- HH2E AG & Thierbach Project Mark Page, co-founder & CFO
- Gen2 Energy AS Jonas Meyer, CEO
- Strohm Holding B.V. Martin van Onna, CEO
- NanoSUN Limited Dean O'Connor, CEO

Host: Dr JJ Traynor, Managing Partner, HydrogenOne Capital





## Break Presentations will resume shortly



## Session 2: Critical Supply Chain

### **Presenting companies:**

- Sunfire GmbH
- Elcogen AS
- HiiROC Limited



## **Sunfire GmbH**



### Benedict Minkner Chief of Staff





## HYDROGEN IS THE ANSWER

## We are ready to deliver

Benedict Minkner (Chief of Staff)



### A NET-ZERO ENERGY SYSTEM

### A world without fossil fuels will run on renewables



### Phase 1: Renewable Electricity

has the potential to decarbonize differentsectors through direct electrificationbut it cannot get everywhere.

### Phase 2: Renewable Hydrogen

is required to achieve a decarbonization of critical sectors that continue to depend on gaseous and liquid energy carriers.



### SUNFIRE

### We are a global leader in electrolyzers with two complementary products





#### O P P O R T U N I T Y

### The European electrolyzer market is expected to grow significantly



## EUR 120 bn

The electrolyzer market opportunity in Europe (EUR 950 bn world wide<sup>2)</sup>)

## 22 years

The time it took the wind industry to reach 240 GW

## Less than 10

The # of companies that are ready to scale – Sunfire is one of them

1) of which 120 GW in EU territory and 120 GW outside of the EU dedicated to imports 2) McKinsey Insights 2022



#### O P P O R T U N I T Y

### Only few companies are ready to deliver – Sunfire is one of them



~ 70 Electrolysis projects<sup>1)</sup>

> 750 MW/a
Production capacity in preparation

> 500 Talented employees

> EUR 500 m
Private and public funding

1) Including projects from predecessor alkaline company "IHT SA" prior to the acquisition by Sunfire



### CONTRACT VOLUME

Sunfire is realizing large-scale projects with leading industrial players

## >700 MW





10 MW Commissioning 2023







20 MW Commissioning 2024







2x30 MW Commissioning 2024/2025





640 MW Offtake agreement





#### SCALING

We are significantly increasing our production capacities to gigawatt scale

### 10 MW/a

### 60 MW/a

## >750 MW/a



SOEC Electrolyzers

**Dresden, Germany (HQ)** Stack & system manufacturing R&D & stack testing



Alkaline Electrolyzers

Monthey, Switzerland Electroplating & stack assembly Stack testing



Alkaline Electrolyzers

Solingen, Germany Electroplating R&D

Systems are manufactured externally and delivered directly to customer sites



Alkaline Electrolyzers Chemnitz, Germany Stack assembly



### **GROWTH STRATEGY**

We are industrializing and set the basis for international growth









Research & Development 2010 to 2020

Market Opening 2020 to 2023

Industrialization 2023 to 2026 Global Footprint 2026 to 2030



## THANK YOU!

Benedict Minkner, Chief of Staff benedict.minkner@sunfire.de

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## **Elcogen AS**



Enn Õunpuu Chief Executive Officer





## Hydrogen One **Capital Markets Day**

Enn Õunpuu CEO

23.02.2023

Elcogen is a developer and manufacturer of Solid Oxide (SOC) technology: an efficient solution to green hydrogen and emission-free power generation





#### Reversibility

#### The ability to generate power from fuel, as well as fuel from power in one single integrated system

#### Efficiency

SOFCs and SOECs run at high temperatures with an efficiency greater than 80%, reducing running costs and material use

### **Fuel flexibility**

Allows for fuel flexibility compared to PEM/ Alkaline solutions

#### Cost

The world's most efficient technology for the production and use of affordable green hydrogen

## Synthetic fuel production

Electrolysis to produce syngas, a mixture of CO and H2, which can then be used to create various synthetic fuels and valuable chemicals





 Business development: Expand core partnerships with system integrators & project developers

### **FF** Reverion

















### WattAnyWhere







- Production scale up: Establish fully automated 200MW SOEC factory (increase 50X)
- **Research and development:** Developing next generation cells and stacks for electrolysis and coelectrolysis





#### **Management Team**



#### Enn Õunpuu CEO

Enn has over 30 years of experience starting up companies. Enn's experience in the energy services and equipment, construction, real estate and banking industries has included a number of listed company transactions. Founded Elcogen in 2001



#### Markus Holm

CFO

сто

CCO

Markus has over 20 years of experience in senior executive and management team roles. Experience of strategy development, business development and leadership in major transformations. Markus joined Elcogen in 2022.



#### Stefano Piscitelli coo

Stefano joined Elcogen in 2022 and has over 20 years experience in driving and scaling up complex organisations. Industry leader with a 360 overview of large EPC projects with experience in managing 2,500+ employees.



#### Martin Skjøth-Rasmussen

Significant experience in green hydrogen strategy including scale-up, demonstration and commercialisation. Developed the strategy and solutions for Green Hydrogen at Topsoe.



#### Hanna Granö-Fabritius

Experienced international business and product life cycle manager. Prior to Elcogen was Managing Director and Site Leader at German subsidiary of Thermo Fisher Scientific



#### Chris Nash

Independent Chairman

Chris is an experienced director in the environment, energy and transport sectors. His positions include Chair of Blackford Analysis and previously, amongst others, Chair of Celtic Renewables, SENSE Wind, Gasrec Limited.



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## elcogen

# Thank voul

elcogen

Enn Õunpuu CEO

enn.ounpuu@elcogen.com



## **HiiROC Limited**



**Tim Davies** *Chief Executive Officer* 





## A Transformational New Process for Affordable, Clean Hydrogen

February 2023

HydrogenOne Capital Markets Day



## **HiiROC OVERVIEW**

### A TRANSFORMATIONAL NEW PROCESS FOR AFFORDABLE, CLEAN HYDROGEN

- New process using world leading proprietary plasma technology
- Affordable, clean hydrogen production: Thermal Plasma Electrolysis
- Produces 5x as much hydrogen per kW than water electrolysis
- As cheap as steam methane reforming but without  $CO_2$  emissions
- Enables mitigation of flare gas & capture of CO<sub>2</sub> via biomethane
- Completed £30m funding in 2020&21 with client launches in 2022/23





## **ON THE BRINK OF THE HYDROGEN ECONOMY**

### **HYDROGEN IS THE NEW CLEAN FUEL: A POTENTIAL \$2.5TN MARKET**



- Large market and forecast to grow exponentially
- But current production is either:
  - high emission (steam methane reforming)

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high cost/energy (water electrolysis)

- Our new process, 'Thermal Plasma Electrolysis' combines the best of blue & green hydrogen
- Affordable and at scale hydrogen production using the existing natural gas infrastructure

\* 'Hydrogen Generation Market Size, Share & Trends Analysis Report By And Segment Forecasts, 2018 – 2025'; by Research and Markets



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## **THERMAL PLASMA ELECTROLYSIS**

### TRANSFORMATIONAL NEW HYDROGEN PRODUCTION PATHWAY



## Hiroc

## **SUPPORT AND RECOGNITION**

### THE POTENTIAL OF OUR TECHNOLOGY IS BEING RECOGNISED


### **CARBON BLACK**



#### ALSO PRODUCES VALUABLE EMISSION-FREE, 'CLEAN' CARBON BLACK

#### TPE YIELDS PURE, STABLE CARBON BLACK AS A BY-PRODUCT ... ... WHICH CAN REPLACE CURRENT PRODUCTION & EMISSIONS **Oil Furnace Process** HiiROC's TPE • Producing carbon black, sequesters the carbon from the feedstock, without producing $CO_2$ $CO_2$ 2000kg/tonne 0 Solid carbon black is used in multiple commercial applications Carbon disulfide 30kg/tonne 0 including tyres, rubbers, and toner with the global market of >\$12bn Carbonyl sulfide 10kg/tonne $\mathbf{0}$ • We are researching new uses and applications from filters and soil Methane 25kg/tonne 0 enhancers through to animal feeds and construction materials Acetylene 45kg/tonne 0 $\circ$ Where biomethane is used, the end-to-end process reduces CO<sub>2</sub> in the air (i.e., with sequestered carbon the hydrogen is negative $CO_2$ ) Ethane/Other 2kg/tonne $\mathbf{0}$





### HIGHLY VERSATILE TECH FOR ALL HYDROGEN SECTORS & SCALES





#### DEMONSTRATOR IN 2022, CLIENT PILOTS IN 2023 AND ROLLOUT IN 2024



### HiiROC

### Thank you for your time



## Session 2: Q&A

**Participants** 

- Sunfire GmbH Benedict Minkner, Chief of Staff
- Elcogen AS Enn Õunpuu, CEO
- HiiROC Limited Tim Davies, CEO

Host: Caroline Cook, Head of Climate, Baillie Gifford





# Session 3: Hydrogen Applications

#### **Presenting companies:**

- Cranfield Aerospace Solutions Ltd
- Bramble Energy Limited



## **Cranfield Aerospace Solutions Ltd**



**Richard Moody** *Chief Investment Officer* 



## Cranfield Aerospace Solutions HydrogenOne Capital Markets Day

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Richard Moody , CIO London, February 2023 Cranfield Aerospace Solutions

Cranfield Aerospace Solutions

## Cranfield Aerospace

- CAeS world leader in complex aircraft modifications and new aircraft design
- Covers three business activities
- Access to unique aviation and engineering expertise, research and resources
- Committed and knowledgeable shareholders





## The Challenge



Aviation's share of global GHG emissions will increase rapidly as demand for air travel grows



# The industry's current decarbonisation plans require significant investment in new technology



Hydrogen (fuel cell and combustion)



Batteries (inc hybrid)



Sustainable Aviation Fuels (and E-fuels)



Fleet renewal & continued aircraft development



Airspace redesign and operational efficiencies

"There is no viable path to a zero carbon or climate neutral aviation system that does not involve hydrogen" <sup>(1)</sup>

### The Solution





Sub-regional and regional airline sectors (worth \$91bn in 2035)<sup>(1)</sup> are widely regarded as the frontier markets for zero emissions aviation

CAeS is developing a zero emissions solution for this entire market through overlapping development phases

- Phase 1 Conversion of 9-seat BN Islander to H<sub>2</sub> fuel cell propulsion (Q1, 2026)
- Phases 2/3 10-19 seat conversion (2028) & 20-50 seat new aircraft design (2032)
- Phase 4 Optimised new design for up to 100-seat regional aircraft (2035)

Focus on financially-viable solutions that can secure regulatory certification

Critical importance of integrating new propulsion technology at the aircraft level

# Cranfield Aerospace offers the airline industry an economically-viable route to zero emissions

### Fresson Phase 1





Modification of existing, certified airframe reduces both technical and commercial risk

### **Key Relationships**

Cranfield Aerospace Solutions



CAeS has built strong strategic relationships across the aviation and hydrogen eco-system

HGEN Capital Markets Day 2023



# **Bramble Energy Limited**



Alex Erickson Chief Financial Officer





# Powering Net Zero

**Alex Erickson** 

CFO



#### Who Are We?

Bramble is a **disruptive electrochemical device manufacturer** that leverages the **global manufacturing maturity, materials and techniques from the printed circuit board (PCB) industry**.

- Founded in **2016** in the research labs of UCL and Imperial College London
- Now based in a 40,000 square foot World Class Hydrogen Innovation Centre in Crawley, West Sussex (from Q1 23).
- Team of 80+ people over 50% of which have backgrounds in engineering, electrochemistry and technology
- Raised in excess of **£40m** to date (to Series B)
- Balanced IP Portfolio Protected by 45 Patents and significant internal knowhow





### The PCB-X<sup>™</sup> Platform

Rewiring an industry to create a globally scalable solution.

Rapid, cost-effective scalability of electrochemical devices at any PCB facility worldwide.

A global manufacturing route that scales prototypes through to production in the same factory, **without a penny spent on CAPEX.** 

Manufacturing Bramble Energy's Printed Circuit Board electrochemical devices (PCB-X<sup>™</sup>) does not require a bespoke factory; it leverages via contract manufacturing both the maturity and supply chain of the existing \$70bn global PCB industry.

### The Fuel Cell (PCBFC<sup>™</sup>)

Bramble's fuel cell technology, **PCBFC**<sup>™</sup> is a **low-cost**, **scalable** solution that can be manufactured in PCB factories across the globe.

Using printed circuit board (PCB) materials and manufacturing techniques, the fuel cells are designed for each unique application. Rapid and scalable processes result in **customised fuel cells within weeks**.



The applications are limitless.



Low cost



Scalable



Rapid



Customisable



Global

### Mobility

Bramble is developing high power technology for mobility applications including the marine sector, aviation and automotive including light- and heavy-duty commercial vehicles.

We are in the process of demonstrating the PCBFC<sup>™</sup> in vehicles and are in commercial negotiations with a number of global mobility partners.



### PCB-X<sup>™</sup>: Platform Technology



Bramble has obtained IP protection across a range of electrochemical devices.



PCB-Sense<sup>™</sup> offers a unique hydrogen detection method adaptable for a broad range of use cases.



In 2022 Bramble demonstrated a multi-kW anion exchange membrane (AEM) electrolyser. This year PCBEL<sup>™</sup> will continue development, targeting higher power and durability.



PCBRFB<sup>™</sup> has been demonstrated at lab-scale, proving the feasibility of the technology and the adaptability of the PCB-X<sup>™</sup> platform.



### So What's Next?

During 2023 we will;

- Demonstrate Stack technology tested up to **100 kW**
- Achieve Volumetric and Gravimetric energy density of >4 kW/kg and >3 kW/L
- Produce **Real-world demonstrations** within the marine sector, light commercial vehicles and off-highway gensets
- Demonstrate the pathway to **£100/kw** for a fuel cell stack



## Thank you

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## Session 3: Q&A

**Participants** 

- Cranfield Aerospace Solutions Ltd Richard Moody, CIO
- Bramble Energy Limited Alex Erickson, CFO

Host: Richard Hulf, Managing Partner, HydrogenOne Capital





# **Closing remarks**

**Dr JJ Traynor** *Managing Partner HydrogenOne Capital* 



#### Distinctive and unique hydrogen portfolio





#### Where we invest

- Revenue-generating equipment businesses
- Hydrogen production projects
- Co-investing with industrial strategics and institutions
- Diversified portfolio and geography







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#### Identifying the best investment opportunities



**Clear strategy to grow NAV** 

stewardship

team

(1) For an investor in HGEN at IPO, the total NAV return target is a target only and not a profit forecast. There can be no assurance that this target will be met, or that the Investment Trust will make any distributions or returns at all and it should not be taken as an indication of the Investment Trust's expected future results. The Investment Trust's actual returns will depend upon a number of factors, including but not limited to the size of the Investment Trust, currency exchange rates, the Investment Trust's net income and level of ongoing charges. Accordingly, potential investors should not place any reliance on this target in deciding whether or not the target total NAV return is reasonable or achievable. The illustrative returns has been calculated on the basis of various assumptions and inputs. There can be no assurance that these assumptions and/or inputs will be correct or that the associated potential revenues and eturns will be generated.

and exit

pipeline

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## Thank you for attending!